

Soggetto Beneficiario: DOT FORNITURE SRL

Titolo del progetto: HO.RE.CA. 4.0

Sede di svolgimento: CASSANO DELLE MURGE (BA) Via Scaletta Lotto 20 CAP 70020

Partita iva aziendale: 06648470729

Modulo formativo: VENDITA E MARKETING

PROGRAMMA SVOLTO

Introduzione corso

Registro del: 03/02/2021

Firma Docente

LAVORATORE	ORA INGRESSO	FIRMA	ORA USCITA	FIRMA
PISCAZZI ROCCO	09:00		11:00	
DALENA FRANCESCO	09:00		11:00	
TRAETTA PIETRO	09:00		11:00	
MASIELLO AMEDEO	09:00		11:00	
CAMPANALE ANTONIO	09:00		11:00	
MANCINO PAOLO ANTONIO	09:00		11:00	
PETTA DARIO	09:00		11:00	
SPINELLI VITO GRAZIO	09:00		11:00	
TESTINI SALVATORE	09:00		11:00	
RICCARDI CIRO	09:00		11:00	
MAIULLARO SAVERIO	09:00		11:00	
RICCARDI PASQUALE	09:00		11:00	

Totale presenze allievi del giorno N. 17

Il Legale rappresentante

A handwritten signature in black ink, consisting of a large, stylized 'C' followed by several loops and a final horizontal stroke.

Note

Soggetto Beneficiario: DOT FORNITURE SRL

Titolo del progetto: HO.RE.CA. 4.0

Sede di svolgimento: CASSANO DELLE MURGE (BA) Via Scaletta Lotto 20 CAP 70020

Partita iva aziendale: 06648470729

Modulo formativo: VENDITA E MARKETING

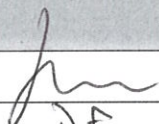
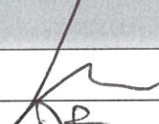
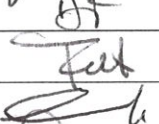
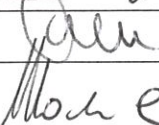
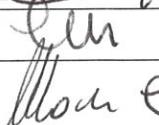
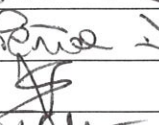
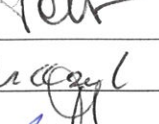
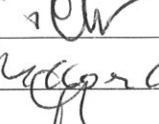
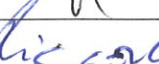




PROGRAMMA SVOLTO

cos'è il marketing ?

Registro del: 04/02/2021

Firma Docente



LAVORATORE	ORA INGRESSO	FIRMA	ORA USCITA	FIRMA
PISCAZZI ROCCO	09:00		11:00	
DALENA FRANCESCO	09:00		11:00	
TRAETTA PIETRO	09:00		11:00	
MASIELLO AMEDEO	09:00		11:00	
CAMPANALE ANTONIO	09:00		11:00	
MANCINO PAOLO ANTONIO	09:00		11:00	
PETTA DARIO	09:00		11:00	
SPINELLI VITO GRAZIO	09:00		11:00	
TESTINI SALVATORE	09:00		11:00	
RICCARDI CIRO	09:00		11:00	
MAIULLARO SAVERIO	09:00		11:00	
RICCARDI PASQUALE	09:00		11:00	

Totale presenze allievi del giorno N. 17

Il Legale rappresentante

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Note

Soggetto Beneficiario: DOT FORNITURE SRL

Titolo del progetto: HO.RE.CA. 4.0

Sede di svolgimento: CASSANO DELLE MURGE (BA) Via Scaletta Lotto 20 CAP 70020

Partita iva aziendale: 06648470729

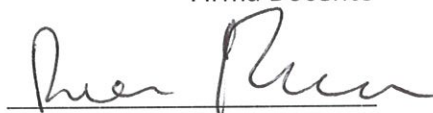
Modulo formativo: VENDITA E MARKETING

PROGRAMMA SVOLTO

cos'è il marketing ?

Registro del: 05/02/2021

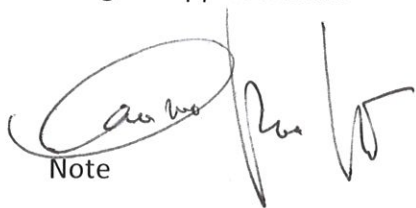
Firma Docente



LAVORATORE	ORA INGRESSO	FIRMA	ORA USCITA	FIRMA
PISCAZZI ROCCO	09:00		11:00	
DALENA FRANCESCO	09:00		11:00	
TRAETTA PIETRO	09:00		11:00	
MASIELLO AMEDEO	09:00		11:00	
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PETTA DARIO	09:00		11:00	
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TESTINI SALVATORE	09:00		11:00	
RICCARDI CIRO	09:00		11:00	
MAIULLARO SAVERIO	09:00		11:00	
RICCARDI PASQUALE	09:00		11:00	

Totale presenze allievi del giorno N. 17

Il Legale rappresentante

A handwritten signature in black ink, consisting of a large, stylized 'C' followed by several loops and a final horizontal stroke.

Note

Soggetto Beneficiario: DOT FORNITURE SRL

Titolo del progetto: HO.RE.CA. 4.0

Sede di svolgimento: CASSANO DELLE MURGE (BA) Via Scaletta Lotto 20 CAP 70020

Partita iva aziendale: 06648470729

Modulo formativo: VENDITA E MARKETING

PROGRAMMA SVOLTO

concetti base del marketing

Registro del: 09/02/2021

Firma Docente



LAVORATORE	ORA INGRESSO	FIRMA	ORA USCITA	FIRMA
PISCAZZI ROCCO	09:00		11:00	
DALENA FRANCESCO	09:00		11:00	
TRAETTA PIETRO	09:00		11:00	
MASIELLO AMEDEO	09:00		11:00	
CAMPANALE ANTONIO	09:00		11:00	
MANCINO PAOLO ANTONIO	09:00		11:00	
PETTA DARIO	09:00		11:00	
SPINELLI VITO GRAZIO	09:00		11:00	
TESTINI SALVATORE	09:00		11:00	
RICCARDI CIRO	09:00		11:00	
MAIULLARO SAVERIO	09:00		11:00	
RICCARDI PASQUALE	09:00		11:00	

Totale presenze allievi del giorno N. 17

Il Legale rappresentante

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Note

Soggetto Beneficiario: DOT FORNITURE SRL

Titolo del progetto: HO.RE.CA. 4.0

Sede di svolgimento: CASSANO DELLE MURGE (BA) Via Scaletta Lotto 20 CAP 70020

Partita iva aziendale: 06648470729

Modulo formativo: VENDITA E MARKETING

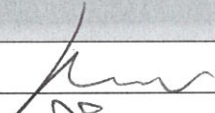
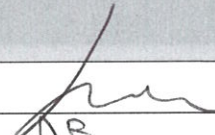


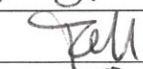
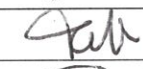


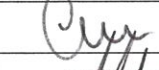
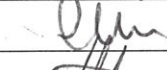
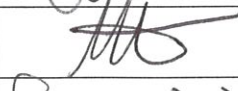

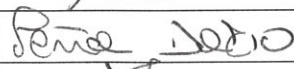
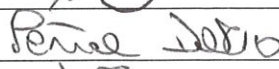
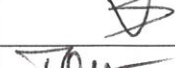

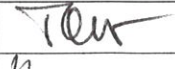
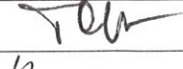
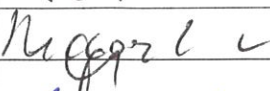
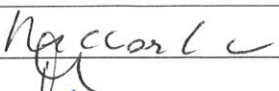
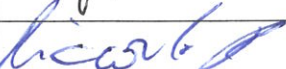

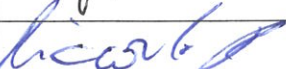

PROGRAMMA SVOLTO

concetti base del marketing

Registro del: 10/02/2021

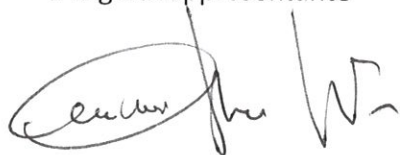
Firma Docente



LAVORATORE	ORA INGRESSO	FIRMA	ORA USCITA	FIRMA
PISCAZZI ROCCO	09:00		11:00	
DALENA FRANCESCO	09:00		11:00	
TRAETTA PIETRO	09:00		11:00	
MASIELLO AMEDEO	09:00		11:00	
CAMPANALE ANTONIO	09:00		11:00	
MANCINO PAOLO ANTONIO	09:00		11:00	
PETTA DARIO	09:00		11:00	
SPINELLI VITO GRAZIO	09:00		11:00	
TESTINI SALVATORE	09:00		11:00	
RICCARDI CIRO	09:00		11:00	
MAIULLARO SAVERIO	09:00		11:00	
RICCARDI PASQUALE	09:00		11:00	

Totale presenze allievi del giorno N. 17

Il Legale rappresentante

A handwritten signature in black ink, consisting of a large, stylized 'C' followed by several loops and a final vertical stroke.

Note

Soggetto Beneficiario: DOT FORNITURE SRL

Titolo del progetto: HO.RE.CA. 4.0

Sede di svolgimento: CASSANO DELLE MURGE (BA) Via Scaletta Lotto 20 CAP 70020

Partita iva aziendale: 06648470729

Modulo formativo: VENDITA E MARKETING

PROGRAMMA SVOLTO

concetti fondamentali del marketing

Registro del: 11/02/2021

Firma Docente



LAVORATORE	ORA INGRESSO	FIRMA	ORA USCITA	FIRMA
PISCAZZI ROCCO	09:00		11:00	
DALENA FRANCESCO	09:00		11:00	
TRAETTA PIETRO	09:00		11:00	
MASIELLO AMEDEO	09:00		11:00	
CAMPANALE ANTONIO	09:00		11:00	
MANCINO PAOLO ANTONIO	09:00		11:00	
PETTA DARIO	09:00		11:00	
SPINELLI VITO GRAZIO	09:00		11:00	
TESTINI SALVATORE	09:00		11:00	
RICCARDI CIRO	09:00		11:00	
MAIULLARO SAVERIO	09:00		11:00	
RICCARDI PASQUALE	09:00		11:00	

Totale presenze allievi del giorno N. 17

Il Legale rappresentante

A handwritten signature in black ink, appearing to be 'C. P. H.' or similar, written in a cursive style.

Note

Soggetto Beneficiario: DOT FORNITURE SRL

Titolo del progetto: HO.RE.CA. 4.0

Sede di svolgimento: CASSANO DELLE MURGE (BA) Via Scaletta Lotto 20 CAP 70020

Partita iva aziendale: 06648470729

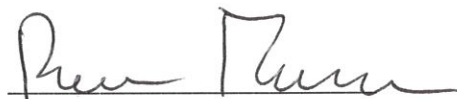
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PROGRAMMA SVOLTO

concetti fondamentali del marketing

Registro del: 16/02/2021

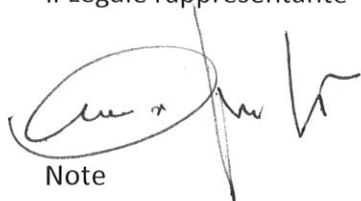
Firma Docente



LAVORATORE	ORA INGRESSO	FIRMA	ORA USCITA	FIRMA
PISCAZZI ROCCO	09:00		11:00	
DALENA FRANCESCO	09:00		11:00	
TRAETTA PIETRO	09:00		11:00	
MASIELLO AMEDEO	09:00		11:00	
CAMPANALE ANTONIO	09:00		11:00	
MANCINO PAOLO ANTONIO	09:00		11:00	
PETTA DARIO	09:00		11:00	
SPINELLI VITO GRAZIO	09:00		11:00	
TESTINI SALVATORE	09:00		11:00	
RICCARDI CIRO	09:00		11:00	
MAIULLARO SAVERIO	09:00		11:00	
RICCARDI PASQUALE	09:00		11:00	

Totale presenze allievi del giorno N. 17

Il Legale rappresentante

A handwritten signature in black ink, consisting of a large, stylized 'C' followed by a vertical line and a small 'h'.

Note

Soggetto Beneficiario: DOT FORNITURE SRL

Titolo del progetto: HO.RE.CA. 4.0

Sede di svolgimento: CASSANO DELLE MURGE (BA) Via Scaletta Lotto 20 CAP 70020

Partita iva aziendale: 06648470729

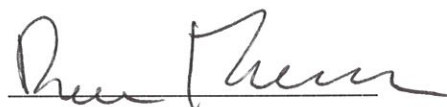
Modulo formativo: VENDITA E MARKETING

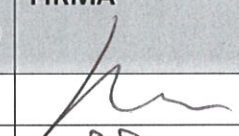
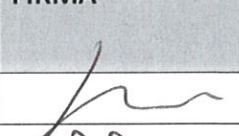
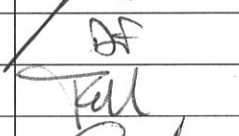
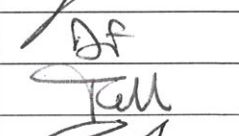
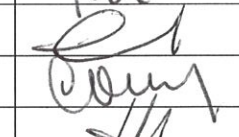
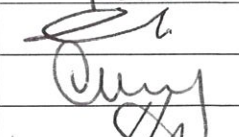
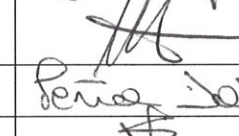
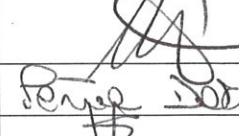
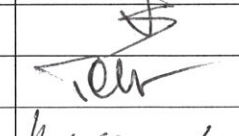
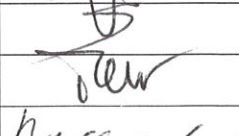
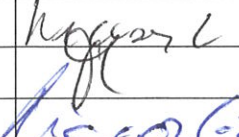
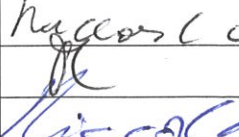
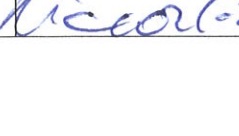
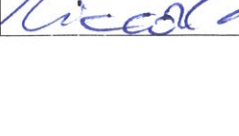










PROGRAMMA SVOLTO

il ruolo del marketing nel ciclo di vendita

Registro del: 17/02/2021

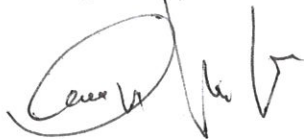
Firma Docente



LAVORATORE	ORA INGRESSO	FIRMA	ORA USCITA	FIRMA
PISCAZZI ROCCO	09:00		11:00	
DALENA FRANCESCO	09:00		11:00	
TRAETTA PIETRO	09:00		11:00	
MASIELLO AMEDEO	09:00		11:00	
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RICCARDI CIRO	09:00		11:00	
MAIULLARO SAVERIO	09:00		11:00	
RICCARDI PASQUALE	09:00		11:00	

Totale presenze allievi del giorno N. 17

Il Legale rappresentante

A handwritten signature in black ink, consisting of a large, stylized 'S' or 'C' shape followed by several vertical strokes and a small hook at the end.

Note

Soggetto Beneficiario: DOT FORNITURE SRL

Titolo del progetto: HO.RE.CA. 4.0

Sede di svolgimento: CASSANO DELLE MURGE (BA) Via Scaletta Lotto 20 CAP 70020

Partita iva aziendale: 06648470729


Modulo formativo: VENDITA E MARKETING

PROGRAMMA SVOLTO

il ruolo del marketing nel ciclo di vendita

Registro del: 18/02/2021

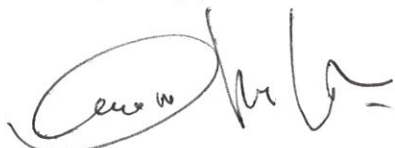
Firma Docente



LAVORATORE	ORA INGRESSO	FIRMA	ORA USCITA	FIRMA
PISCAZZI ROCCO	09:00		11:00	
DALENA FRANCESCO	09:00		11:00	
TRAETTA PIETRO	09:00		11:00	
MASIELLO AMEDEO	09:00		11:00	
CAMPANALE ANTONIO	09:00		11:00	
MANCINO PAOLO ANTONIO	09:00		11:00	
PETTA DARIO	09:00	Petta Dario	11:00	Petta Dario
SPINELLI VITO GRAZIO	09:00		11:00	
TESTINI SALVATORE	09:00		11:00	
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MAIULLARO SAVERIO	09:00		11:00	
RICCARDI PASQUALE	09:00		11:00	

Totale presenze allievi del giorno N. 17

Il Legale rappresentante

A handwritten signature in black ink, consisting of a large, stylized 'C' followed by several loops and a horizontal stroke at the end.

Note

Soggetto Beneficiario: DOT FORNITURE SRL

Titolo del progetto: HO.RE.CA. 4.0

Sede di svolgimento: CASSANO DELLE MURGE (BA) Via Scaletta Lotto 20 CAP 70020

Partita iva aziendale: 06648470729

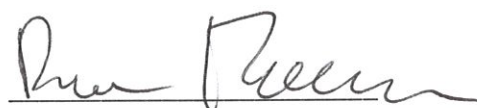
Modulo formativo: VENDITA E MARKETING

PROGRAMMA SVOLTO

il ruolo del marketing nel ciclo di vendita

Registro del: 23/02/2021

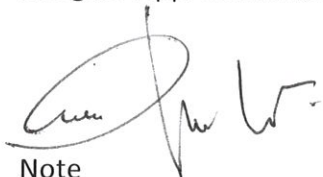
Firma Docente



LAVORATORE	ORA INGRESSO	FIRMA	ORA USCITA	FIRMA
PISCAZZI ROCCO	09:00		11:00	
DALENA FRANCESCO	09:00		11:00	
TRAETTA PIETRO	09:00		11:00	
MASIELLO AMEDEO	09:00		11:00	
CAMPANALE ANTONIO	09:00		11:00	
MANCINO PAOLO ANTONIO	09:00		11:00	
PETTA DARIO	09:00		11:00	
SPINELLI VITO GRAZIO	09:00		11:00	
TESTINI SALVATORE	09:00		11:00	
RICCARDI CIRO	09:00		11:00	
MAIULLARO SAVERIO	09:00		11:00	
RICCARDI PASQUALE	09:00		11:00	

Totale presenze allievi del giorno N. 17

Il Legale rappresentante

A handwritten signature in black ink, consisting of a large, stylized 'A' or 'M' shape followed by a series of loops and a final horizontal stroke.

Note

Soggetto Beneficiario: DOT FORNITURE SRL

Titolo del progetto: HO.RE.CA. 4.0

Sede di svolgimento: CASSANO DELLE MURGE (BA) Via Scaletta Lotto 20 CAP 70020

Partita iva aziendale: 06648470729

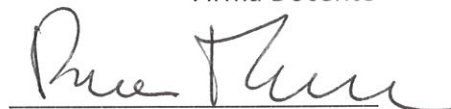
Modulo formativo: VENDITA E MARKETING

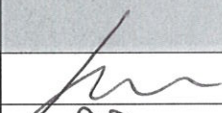
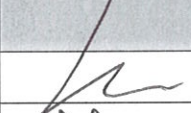
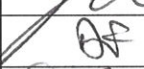



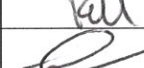

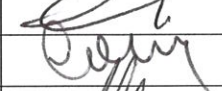
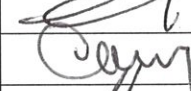



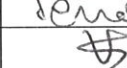
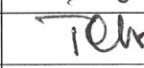
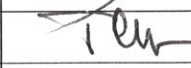
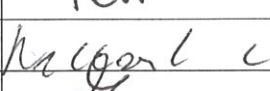
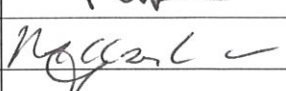




PROGRAMMA SVOLTO

marketing e vendite: come costruire la giusta sinergia

Registro del: 24/02/2021

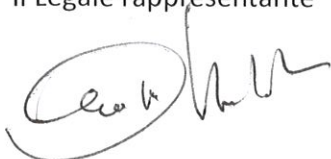
Firma Docente



LAVORATORE	ORA INGRESSO	FIRMA	ORA USCITA	FIRMA
PISCAZZI ROCCO	09:00		11:00	
DALENA FRANCESCO	09:00		11:00	
TRAETTA PIETRO	09:00		11:00	
MASIELLO AMEDEO	09:00		11:00	
CAMPANALE ANTONIO	09:00		11:00	
MANCINO PAOLO ANTONIO	09:00		11:00	
PETTA DARIO	09:00	Petta Dario	11:00	Petta Dario
SPINELLI VITO GRAZIO	09:00		11:00	
TESTINI SALVATORE	09:00		11:00	
RICCARDI CIRO	09:00		11:00	
MAIULLARO SAVERIO	09:00		11:00	
RICCARDI PASQUALE	09:00		11:00	

Totale presenze allievi del giorno N. 17

Il Legale rappresentante

A handwritten signature in black ink, consisting of a large, stylized 'C' followed by several loops and a final horizontal stroke.

Note

Soggetto Beneficiario: DOT FORNITURE SRL

Titolo del progetto: HO.RE.CA. 4.0

Sede di svolgimento: CASSANO DELLE MURGE (BA) Via Scaletta Lotto 20 CAP 70020

Partita iva aziendale: 06648470729

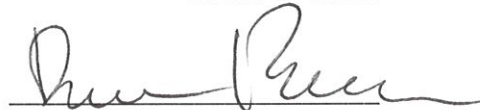
Modulo formativo: VENDITA E MARKETING

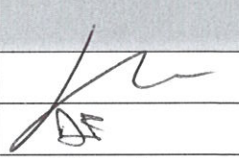
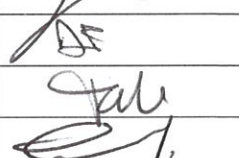
PROGRAMMA SVOLTO

marketing e vendite: come costruire la giusta sinergia

Registro del: 25/02/2021

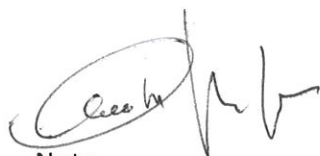
Firma Docente



LAVORATORE	ORA INGRESSO	FIRMA	ORA USCITA	FIRMA
PISCAZZI ROCCO	09:00		11:00	
DALENA FRANCESCO	09:00		11:00	
TRAETTA PIETRO	09:00		11:00	
MASIELLO AMEDEO	09:00		11:00	
CAMPANALE ANTONIO	09:00		11:00	
MANCINO PAOLO ANTONIO	09:00		11:00	
PETTA DARIO	09:00	Petta Dario	11:00	Petta Dario
SPINELLI VITO GRAZIO	09:00		11:00	
TESTINI SALVATORE	09:00		11:00	
RICCARDI CIRO	09:00		11:00	
MAIULLARO SAVERIO	09:00		11:00	
RICCARDI PASQUALE	09:00		11:00	

Totale presenze allievi del giorno N. 17

Il Legale rappresentante

A handwritten signature in black ink, consisting of a large, stylized 'C' followed by a series of loops and a final horizontal stroke.

Note

Soggetto Beneficiario: DOT FORNITURE SRL

Titolo del progetto: HO.RE.CA. 4.0

Sede di svolgimento: CASSANO DELLE MURGE (BA) Via Scaletta Lotto 20 CAP 70020

Partita iva aziendale: 06648470729

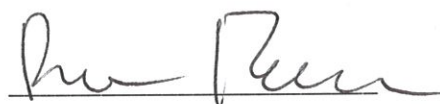
Modulo formativo: VENDITA E MARKETING

PROGRAMMA SVOLTO

marketing e vendite: come costruire la giusta sinergia

Registro del: 01/03/2021

Firma Docente



LAVORATORE	ORA INGRESSO	FIRMA	ORA USCITA	FIRMA
PISCAZZI ROCCO	09:00		11:00	
DALENA FRANCESCO	09:00		11:00	
TRAETTA PIETRO	09:00		11:00	
MASIELLO AMEDEO	09:00		11:00	
CAMPANALE ANTONIO	09:00		11:00	
MANCINO PAOLO ANTONIO	09:00		11:00	
PETTA DARIO	09:00		11:00	
SPINELLI VITO GRAZIO	09:00		11:00	
TESTINI SALVATORE	09:00		11:00	
RICCARDI CIRO	09:00		11:00	
MAIULLARO SAVERIO	09:00		11:00	
RICCARDI PASQUALE	09:00		11:00	

Totale presenze allievi del giorno N. 17

Il Legale rappresentante

A handwritten signature in black ink, consisting of a large, stylized 'C' followed by several loops and a final horizontal stroke.

Note

Soggetto Beneficiario: DOT FORNITURE SRL

Titolo del progetto: HO.RE.CA. 4.0

Sede di svolgimento: CASSANO DELLE MURGE (BA) Via Scaletta Lotto 20 CAP 70020

Partita iva aziendale: 06648470729

Modulo formativo: VENDITA E MARKETING

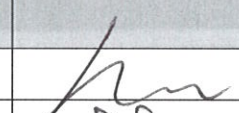
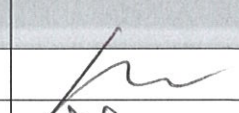
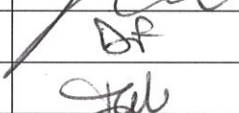
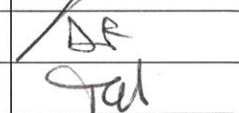
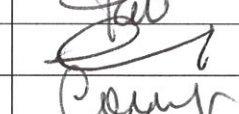
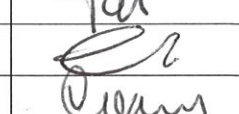
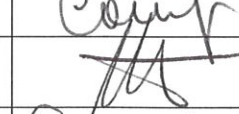
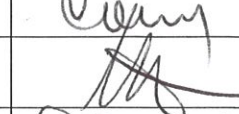
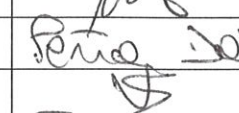
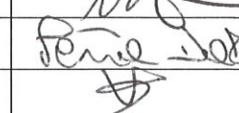
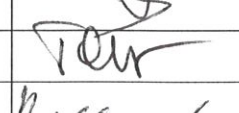
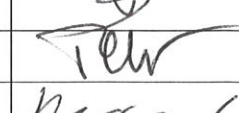
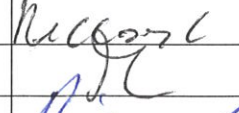
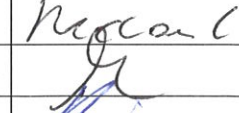
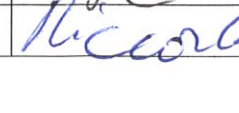
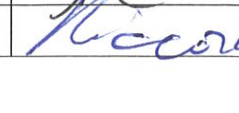








PROGRAMMA SVOLTO

strategie di marketing e tecniche di vendita

Registro del: 02/03/2021

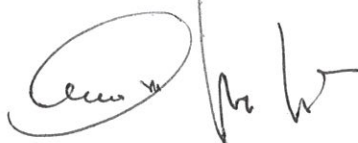
Firma Docente



LAVORATORE	ORA INGRESSO	FIRMA	ORA USCITA	FIRMA
PISCAZZI ROCCO	09:00		11:00	
DALENA FRANCESCO	09:00		11:00	
TRAETTA PIETRO	09:00		11:00	
MASIELLO AMEDEO	09:00		11:00	
CAMPANALE ANTONIO	09:00		11:00	
MANCINO PAOLO ANTONIO	09:00		11:00	
PETTA DARIO	09:00		11:00	
SPINELLI VITO GRAZIO	09:00		11:00	
TESTINI SALVATORE	09:00		11:00	
RICCARDI CIRO	09:00		11:00	
MAIULLARO SAVERIO	09:00		11:00	
RICCARDI PASQUALE	09:00		11:00	

Totale presenze allievi del giorno N. 17

Il Legale rappresentante

A handwritten signature in black ink, consisting of a large, stylized 'C' followed by several loops and a final horizontal stroke.

Note

Soggetto Beneficiario: DOT FORNITURE SRL

Titolo del progetto: HO.RE.CA. 4.0

Sede di svolgimento: CASSANO DELLE MURGE (BA) Via Scaletta Lotto 20 CAP 70020

Partita iva aziendale: 06648470729

Modulo formativo: VENDITA E MARKETING

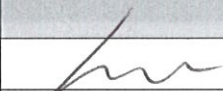
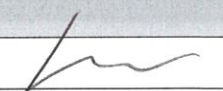
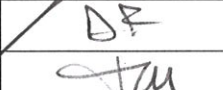
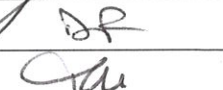
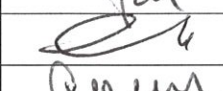
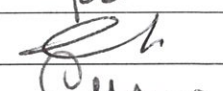

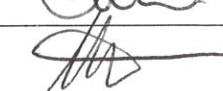

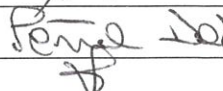
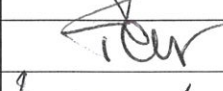
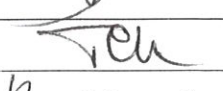

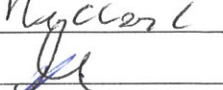










PROGRAMMA SVOLTO

strategie di marketing e tecniche di vendita

Registro del: 08/03/2021

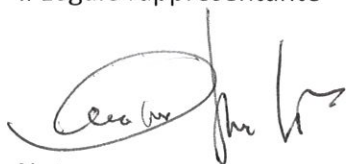
Firma Docente



LAVORATORE	ORA INGRESSO	FIRMA	ORA USCITA	FIRMA
PISCAZZI ROCCO	09:00		11:00	
DALENA FRANCESCO	09:00		11:00	
TRAETTA PIETRO	09:00		11:00	
MASIELLO AMEDEO	09:00		11:00	
CAMPANALE ANTONIO	09:00		11:00	
MANCINO PAOLO ANTONIO	09:00		11:00	
PETTA DARIO	09:00		11:00	
SPINELLI VITO GRAZIO	09:00		11:00	
TESTINI SALVATORE	09:00		11:00	
RICCARDI CIRO	09:00		11:00	
MAIULLARO SAVERIO	09:00		11:00	
RICCARDI PASQUALE	09:00		11:00	

Totale presenze allievi del giorno N. 17

Il Legale rappresentante

A handwritten signature in black ink, consisting of a large, stylized 'C' followed by several loops and a final horizontal stroke.

Note

Soggetto Beneficiario: DOT FORNITURE SRL

Titolo del progetto: HO.RE.CA. 4.0

Sede di svolgimento: CASSANO DELLE MURGE (BA) Via Scaletta Lotto 20 CAP 70020

Partita iva aziendale: 06648470729

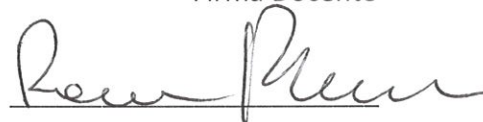
Modulo formativo: VENDITA E MARKETING

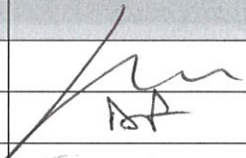
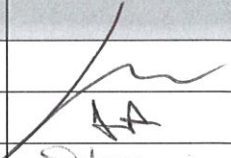
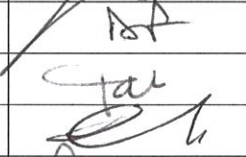
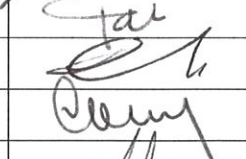
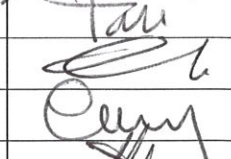
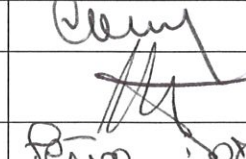
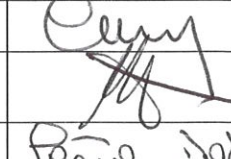

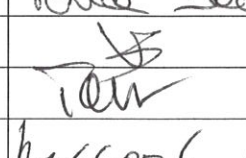
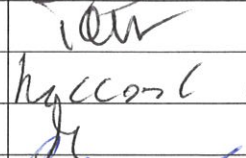
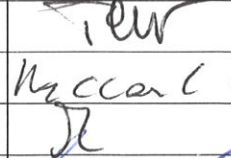
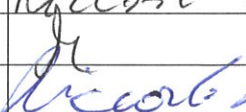
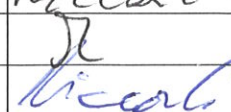
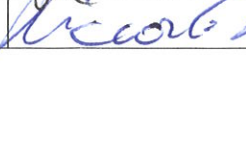
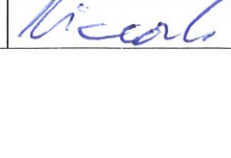




PROGRAMMA SVOLTO

strategie di marketing e tecniche di vendita

Registro del: 22/03/2021

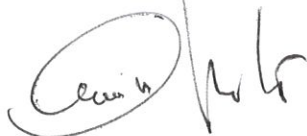
Firma Docente



LAVORATORE	ORA INGRESSO	FIRMA	ORA USCITA	FIRMA
PISCAZZI ROCCO	09:00		13:00	
DALENA FRANCESCO	09:00		13:00	
TRAETTA PIETRO	09:00		13:00	
MASIELLO AMEDEO	09:00		13:00	
CAMPANALE ANTONIO	09:00		13:00	
MANCINO PAOLO ANTONIO	09:00		13:00	
PETTA DARIO	09:00		13:00	
SPINELLI VITO GRAZIO	09:00		13:00	
TESTINI SALVATORE	09:00		13:00	
RICCARDI CIRO	09:00		13:00	
MAIULLARO SAVERIO	09:00		13:00	
RICCARDI PASQUALE	09:00		13:00	

Totale presenze allievi del giorno N. 17

Il Legale rappresentante

A handwritten signature in black ink, consisting of a large, stylized 'O' followed by a vertical line and a series of loops.

Note

Soggetto Beneficiario: DOT FORNITURE SRL

Titolo del progetto: HO.RE.CA. 4.0

Sede di svolgimento: CASSANO DELLE MURGE (BA) Via Scaletta Lotto 20 CAP 70020

Partita iva aziendale: 06648470729

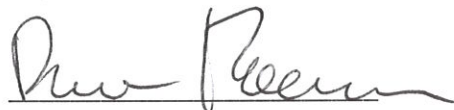
Modulo formativo: VENDITA E MARKETING

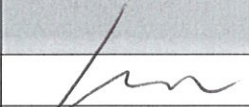
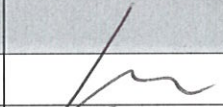
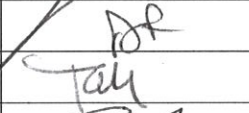
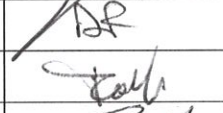
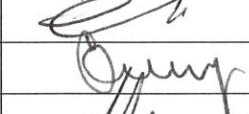
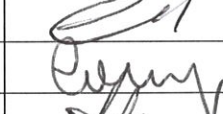

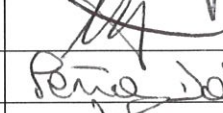
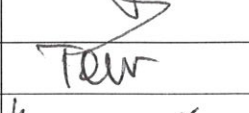
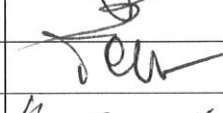
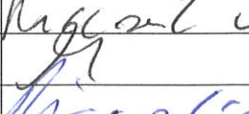
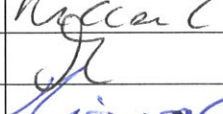

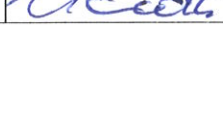






PROGRAMMA SVOLTO

strategie di vendita

Registro del: 23/03/2021

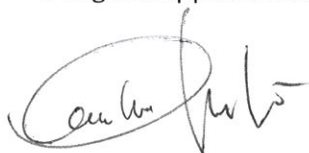
Firma Docente



LAVORATORE	ORA INGRESSO	FIRMA	ORA USCITA	FIRMA
PISCAZZI ROCCO	09:00		13:00	
DALENA FRANCESCO	09:00		13:00	
TRAETTA PIETRO	09:00		13:00	
MASIELLO AMEDEO	09:00		13:00	
CAMPANALE ANTONIO	09:00		13:00	
MANCINO PAOLO ANTONIO	09:00		13:00	
PETTA DARIO	09:00		13:00	
SPINELLI VITO GRAZIO	09:00		13:00	
TESTINI SALVATORE	09:00		13:00	
RICCARDI CIRO	09:00		13:00	
MAIULLARO SAVERIO	09:00		13:00	
RICCARDI PASQUALE	09:00		13:00	

Totale presenze allievi del giorno N. 17

Il Legale rappresentante

A handwritten signature in black ink, appearing to be 'Carlo P. L.', written over a faint, circular stamp or watermark.

Note

Soggetto Beneficiario: DOT FORNITURE SRL

Titolo del progetto: HO.RE.CA. 4.0

Sede di svolgimento: CASSANO DELLE MURGE (BA) Via Scaletta Lotto 20 CAP 70020

Partita iva aziendale: 06648470729

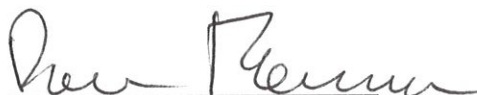
Modulo formativo: VENDITA E MARKETING

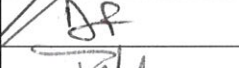

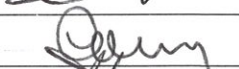


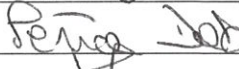
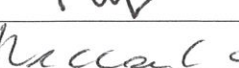


PROGRAMMA SVOLTO

strategie di vendita

Registro del: 25/03/2021

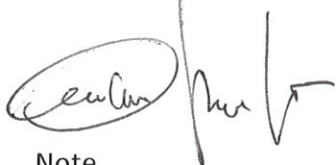
Firma Docente



LAVORATORE	ORA INGRESSO	FIRMA	ORA USCITA	FIRMA
PISCAZZI ROCCO	09:00		13:00	
DALENA FRANCESCO	09:00		13:00	
TRAETTA PIETRO	09:00		13:00	
MASIELLO AMEDEO	09:00		13:00	
CAMPANALE ANTONIO	09:00		13:00	
MANCINO PAOLO ANTONIO	09:00		13:00	
PETTA DARIO	09:00		13:00	
SPINELLI VITO GRAZIO	09:00		13:00	
TESTINI SALVATORE	09:00		13:00	
RICCARDI CIRO	09:00		13:00	
MAIULLARO SAVERIO	09:00		13:00	
RICCARDI PASQUALE	09:00		13:00	

Totale presenze allievi del giorno N. 17

Il Legale rappresentante

A handwritten signature in black ink, consisting of a cursive 'L' followed by a series of loops and a final horizontal stroke.

Note

Soggetto Beneficiario: DOT FORNITURE SRL

Titolo del progetto: HO.RE.CA. 4.0

Sede di svolgimento: CASSANO DELLE MURGE (BA) Via Scaletta Lotto 20 CAP 70020

Partita iva aziendale: 06648470729

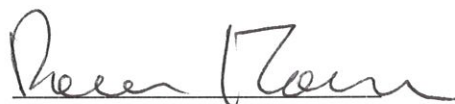
Modulo formativo: VENDITA E MARKETING

PROGRAMMA SVOLTO

strategie di vendita

Registro del: 27/03/2021

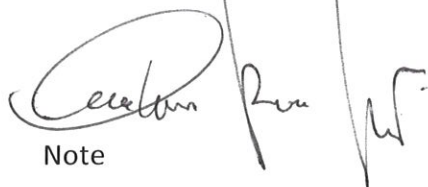
Firma Docente



LAVORATORE	ORA INGRESSO	FIRMA	ORA USCITA	FIRMA
PISCAZZI ROCCO	09:00		13:00	
DALENA FRANCESCO	09:00		13:00	
TRAETTA PIETRO	09:00		13:00	
MASIELLO AMEDEO	09:00		13:00	
CAMPANALE ANTONIO	09:00		13:00	
MANCINO PAOLO ANTONIO	09:00		13:00	
PETTA DARIO	09:00		13:00	
SPINELLI VITO GRAZIO	09:00		13:00	
TESTINI SALVATORE	09:00		13:00	
RICCARDI CIRO	09:00		13:00	
MAIULLARO SAVERIO	09:00		13:00	
RICCARDI PASQUALE	09:00		13:00	

Totale presenze allievi del giorno N. 17

Il Legale rappresentante


Note

Soggetto Beneficiario: DOT FORNITURE SRL

Titolo del progetto: HO.RE.CA. 4.0

Sede di svolgimento: CASSANO DELLE MURGE (BA) Via Scaletta Lotto 20 CAP 70020

Partita iva aziendale: 06648470729


Modulo formativo: VENDITA E MARKETING

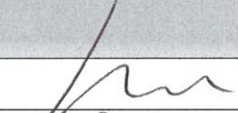
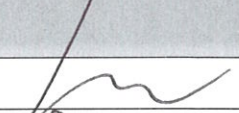
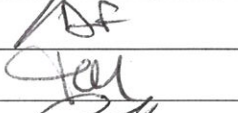
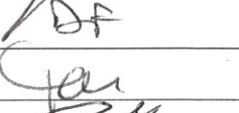
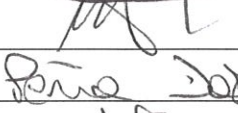
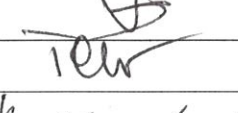
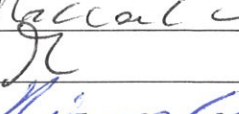





PROGRAMMA SVOLTO

gli elementi che formano una strategia di marketing

Registro del: 29/03/2021

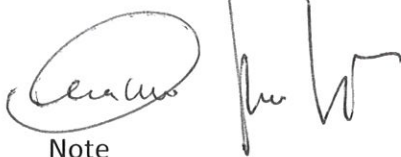
Firma Docente



LAVORATORE	ORA INGRESSO	FIRMA	ORA USCITA	FIRMA
PISCAZZI ROCCO	09:00		13:00	
DALENA FRANCESCO	09:00		13:00	
TRAETTA PIETRO	09:00		13:00	
MASIELLO AMEDEO	09:00		13:00	
CAMPANALE ANTONIO	09:00		13:00	
MANCINO PAOLO ANTONIO	09:00		13:00	
PETTA DARIO	09:00		13:00	
SPINELLI VITO GRAZIO	09:00		13:00	
TESTINI SALVATORE	09:00		13:00	
RICCARDI CIRO	09:00		13:00	
MAIULLARO SAVERIO	09:00		13:00	
RICCARDI PASQUALE	09:00		13:00	

Totale presenze allievi del giorno N. 17

Il Legale rappresentante

A handwritten signature in black ink, consisting of a large, stylized 'O' followed by a series of loops and a final horizontal stroke.

Note

Soggetto Beneficiario: DOT FORNITURE SRL

Titolo del progetto: HO.RE.CA. 4.0

Sede di svolgimento: CASSANO DELLE MURGE (BA) Via Scaletta Lotto 20 CAP 70020

Partita iva aziendale: 06648470729

Modulo formativo: VENDITA E MARKETING

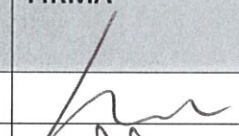
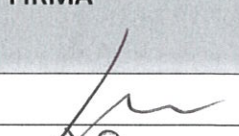
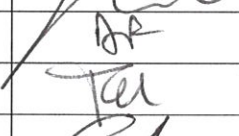
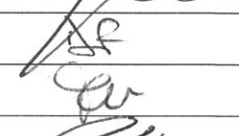
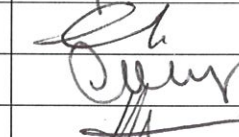
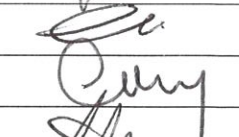
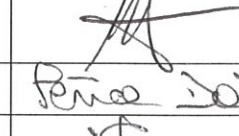
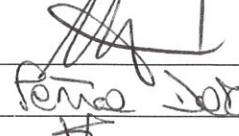
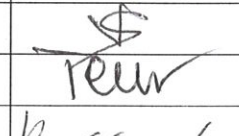
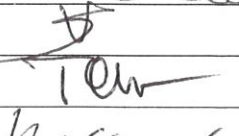
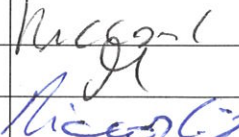
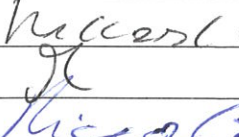
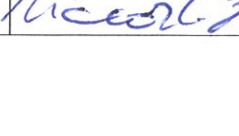
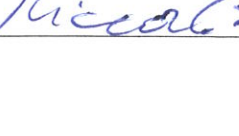






PROGRAMMA SVOLTO

gli elementi che formano una strategia di marketing

Registro del: 30/03/2021


Firma Docente



LAVORATORE	ORA INGRESSO	FIRMA	ORA USCITA	FIRMA
PISCAZZI ROCCO	09:00		13:00	
DALENA FRANCESCO	09:00		13:00	
TRAETTA PIETRO	09:00		13:00	
MASIELLO AMEDEO	09:00		13:00	
CAMPANALE ANTONIO	09:00		13:00	
MANCINO PAOLO ANTONIO	09:00		13:00	
PETTA DARIO	09:00		13:00	
SPINELLI VITO GRAZIO	09:00		13:00	
TESTINI SALVATORE	09:00		13:00	
RICCARDI CIRO	09:00		13:00	
MAIULLARO SAVERIO	09:00		13:00	
RICCARDI PASQUALE	09:00		13:00	

Totale presenze allievi del giorno N. 17

Il Legale rappresentante

A handwritten signature in black ink, consisting of a large, stylized 'C' followed by several loops and a final horizontal stroke.

Note